

Message Text

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ACTION AF-05

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FM AMEMBASSY DAR ES SALAAM

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 4590

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E.O. 11652: N/A

TAGS: BGEN, TZ

SUBJ: TANZANIAN BANK REQUESTS ASSISTANCE IN EXPEDITING DELIVERY OF
SPARE PARTS FOR CENTRAL AIRCONDITIONING PLANT

1. NATIONAL BANK OF COMMERCE, CITY DRIVE BRANCH, P.O. BOX 9062,
DAR ES SALAAM, TANZANIA(NBC) HAS REQUESTED EMBASSY'S ASSISTANCE
IN DETERMINING WHY DELIVERY OF AIR CONDITIONING MACHINERY PARTS
FROM FOUR AMERICAN SUPPLIERS HAVE NOT BEEN HANDLED EXPEDITIOUSLY.
BANK NOTES AIR CONDITIONING PLANT IN HEAD OFFICE HAS BEEN OUT OF
SERVICE FOR OVER TWO YEARS AND THEY WISH TO TAKE ALL STEPS TO
INSURE PROMPT DELIVERY. SITUATION, AS NBC KNOWS IT, IT AS FOLLOWS:

2. CARRIER INTERNATIONAL CORPORATION, P.O. BOX 1138, SYRACUSE,
N.Y. 13201 (ATT. JOSEPH OSTUNI). ORDER NO.GS/ET/EB/WAM OF
OCTOBER 27, 1972. CIF VALUE DOLS 3,656.50. SHIPMENT DATE JANUARY
31, 1974. LETTER OF CREDIT (LC) EXTENDED FEBRUARY 28. SHIPMENT BY
AIRFREIGHT. ACTION REQUESTED: VERIFY SHIPMENT IS BEING
EXPEDITED AND, IF NOT, EXPLAIN WHY.

3. HALLER MART INC., P.O.BOX 159, 105 PALERMO AVENUE, MIAMI,
FLORIDA 33134. ORDER PASD/PMD/489 OF JULY 17, 1973. VALUE
DOLS 343.10. LC EXTENDED TO FEBRUARY 28. LC WAS AMENDED FOR SHIPMENT
BY
SEA AT SUPPLIERS REQUEST. HOWEVER, IF SHIPMENT BY SEA NOT YET MADE
AND, IF AT ALL FEASIBLE FOR AIRFREIGHT, BUYER WISHES SHIPMENT BY
AIR. ACTION REQUESTED: CABLE AIRFREIGHT COST TO BUYER FOR
CONSIDERATION OF AMOUNT INVOLVED AND AMENDMENT OF LC TO COVER EITHER
AIR FREIGHT ADDITION OR CLAUSE IN LC TO PERMIT AIRFREIGHT COLLECT.

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4. IDEAL ELECTRIC AND MANUFACTURING CO., 350 EAST FIRST STREET, MANSFIELD, OHIO 44903. ORDER P/73/3/2 OF MARCH 2,1973. CIF VALUE DOLS 393.90. SHIPMENT AND LC DATES EXTENDED TO FEBRUARY 15, 1974. SHIPMENT TO BE AIRFREIGHTED. ACTION REQUESTED: ADVISE STATUS OF SHIPMENT.

5. E.D. GOODFELLOW CO.INC., 415 E.BROOKS ROAD, P.O. BOX 2119, MEMPHIS, TENN.38102. ORDER PF-104-B OF AUGUST 30,1973. AT SUPPLIERS REQUEST BUYER IS AMENDING LC TO DOLS 131.58, AIRFREIGHT COLLECT, BUT REQUESTS SUPPLIER COVERS INSURANCE WHICH LC WILL ALLOW WITH INDICATION "PLUS INSURANCE COSTS". ACTION REQUESTED: ADVISE STATUS OF SHIPMENT.

6. BANK URGES AIR FREIGHTING OA PARTS ORDERS LISTED ABOVE. BANK FRANKLY ADMITS PROBLEM MAY BE PARTLY RELATDED TO ITS OWN DIFFICULTY IN DISCUSSING MATTERS WITH WHICH IT IS UNFAMILIAR BUT IT IS EXPERIENCING DIFFICULTY IN OBTAINING LOCALLY PROPER SERVICE AND PARTS PURCHASING GUIDANCE. CONSEQUENTLY ALL ASSISTANCE WILL BE APPRECIATED BY NBC WHICH FRANKLY ADMITS THAT IT FINDS IT DIFFICULT FROM THIS END TO STRAIGHTEN OUT SNARLS IN THESE TRANSACTIONS. FURTHERMORE, NBC WISHES AND IS PREPARED TO PAY COST OF AIR FREIGHTING ALL PART DICUSSED ABOVE. REQUEST USDOC APPROACH ABOVE SUPPLIERS AND REQUEST THEM TO EXPEDITE SHIPMENT OF NBC'S ORDERS. IN CASE ANY FINAL ISSUE REQUIRES CLARIFICATION, SUPPLIERS SHOULD CABLE NBC AT NATCOMCITY, DAR ES SALAAM (ATT: I.F.D. PEREIRA) OR USE NBC'S TELEX NO.41018.

7. COMMENT: EMBASSY IS PHYSICALLY HOUSED IN BUILDING WHICH HAS AIR CONDITIONING UNIT DISCUSSED ABOVE. BECAUSE OF A/C BREAKDOWN, EMBASSY HAS HAD TO INSTALL WINDO A/CS AT CONSIDERABLE EXPENSE. IT WOULD SAVE EMBASSY SEVERAL HUNDRED DOLLARS PER YEAR IF CENTRAL SYSTEM WERE WORKING. IN ADDITION, STATE-OWNED NBC (ONLY COMMERCIAL BANK IN TANZANIA) IS NOT ONLY INVALUABLE PRIMARY SOURCE FOR WTDR INFORMATION BUT MOST HELPFUL IN PROVIDING TRADE LEADS AND DATA FOR ECONOMIC REPORTS SUBMITTED BY EMBASSY. THEREFORE, EMBASSY WILL APPRECIATE USDOC GIVING SUBJECT REQUEST SPECIAL HANDLING. CARTER

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